

Greetings from your new Oregon Council Director!

We have already planned an exciting new year for the Oregon Council. Times are changing, and we are changing with them to be the Association of Choice for Insurance Professionals.

Connect: If you have not checked out the Council's website in a while, please do so at www.naiwor.org. Regular updates will keep you connected with what's happening in Oregon. You can get information on the Oregon Council meeting in October, including a registration form. I invite you to send me information on classes being offered, fundraising events (like I-day or golf tournaments). Together, we can feature what great things you are doing. I will make sure they are posted on the Oregon Council website.

Communicate: I've been scheduling my visits to the local associations and look forward to meeting and visiting with all of you. I'm very interested in hearing about what your association is doing, so please share your newsletters or President's letters or however you communicate with your members.

I will also be hosting web-based meetings with the Presidents as needed through out the year. This will enable your local Presidents to have input into what happens within the Council and as a way to stay in touch beyond the annual Council Meeting. No travel time, no Saturdays away from the family-you'll just dial in and log onto the meeting, and within an hour we're done.

We'll be having a Young Professionals event later in the year, and I'll be looking for volunteers to help me. Another plan on the drawing board is hosting a CE day next spring.

Oregon Council: The Oregon Council meeting is scheduled for October 7-9, 2011 at Salishan Resort and the \$25 registration fee is the best bargain in the industry! This will be a non-traditional meeting, so Delegates/Alternates should plan to be there Friday afternoon as our business session will be Friday evening.

Education and Networking are our big focus in October. Our keynote speaker is Shawna Schuh. She brings lots of vibrant energy and will be sharing her tips for Profitable People Skills.

If you have not registered yet, the deadline is September 7th, but classes are filling up, so don't delay if there's a specific class you really want to attend. You can find the registration form on the Oregon Council website.

Finally, as your Director for your Council, I am your representative on the NAIW leadership team. Please, if you have questions, comments or concerns, let me know. I can be reached by any of the following: tdoryland@gmail.com, wk ph: 503-565-3317 or fax: 866-291-5745.

7/1/11

Jamie

